

Message Text

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PAGE 01 STATE 059383

64

ORIGIN EUR-25

INFO OCT-01 ISO-00 EB-11 COME-00 RSC-01 /038 R

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EB/CBA/OCA - MR. LAKAS

COMMERCE - MR. LEON

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P 252133Z MAR 74

FM SECSTATE WASHDC

TO AMEMBASSY VALLETTA PRIORITY

UNCLAS STATE 059383

E.O. 11652: N/A

TAGS: MT, BTRA

SUBJECT: EXPORT OPPORTUNITY IN SWITCHING EQUIPMENT

1. IN RESPONSE TO GOM REQUEST FOR PROCUREMENT OF SWITCHING EQUIPMENT, REPRESENTATIVES OF NORTHERN ELECTRIC CO, GALION, OHIO WILL ARRIVE VALLETTA FROM ITALY DURING WEEK OF MARCH 25. BILL HOGAN AND C. CONROY WISH TO DISCUSS WITH GOM AND EMBASSY OFFICIALS THE PROCUREMENT SYSTEM AND DETAILS OF TENDER NUMBER 279 ISSUED LAST MONTH IN ORDER TO COMPUTE THEIR BID. NORTHERN ELECTRIC ESTIMATES VALUE OF EQUIPMENT IN FIVE TO TEN MILLION DOLLAR RANGE.

2. HOGAN AND CONROY WILL TOUCH BASE AT THE EMBASSY FOR SUGGESTIONS AS TO WHICH GOM OFFICIALS THEY SHOULD MEET. RUSH

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 25 MAR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974STATE059383
Document Source: CORE
Document Unique ID: 00
Drafter: RCARROLL:MLB
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740064-0276
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740317/aaaaapsa.tel
Line Count: 44
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: kelleyw0
Review Comment: n/a
Review Content Flags:
Review Date: 10 OCT 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <10 OCT 2002 by shawdg>; APPROVED <11 DEC 2002 by kelleyw0>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: EXPORT OPPORTUNITY IN SWITCHING EQUIPMENT
TAGS: BTRA, MT
To: VALLETTA
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005